

PRE-BID MEETING				
Project Name: Water ATM at Public Places under “Smart City Mission” in Puducherry.				
Name of Work: Expression of Interest (Eol) for “Design, Construction, Operation and Maintenance of Water ATMs” at Public Places in Puducherry on PPP mode.				
Reply to the queries raised by Agencies in Pre-Bid Meeting held on 27.02.2018 at Conference hall PSCDL				
SI. No	Reference	Description in EoI Document	Query / Suggestion	Clarifications by Client
1	Page No.-11, Clause 11, Point -2 - Presence in India	Sole Bidder/ Lead Member should have been operating for the last seven (7) years as on the date of publishing of Eol notice	Presence in India - Should be operating in India for the past 7 years. Water ATM in India is only a 3-year-old industry, thus request relaxation in this QC to 3 years.	Query considered. Necessary modifications shall be made at RFP stage.
2	Page No.-11, Clause 11, Point -3 - Financial Turnover	The Bidder should have an average turnover of INR 3.0 crores over the last 5 financial years (FY 2017-18, 2016-17, 2015-16, 2014-15 & 2013-14)	Average turnover of Rs. 3.0 Crores over the last 5 years - Same issue – above, please relax this to 3 years	Query considered. Necessary modifications shall be made at RFP stage.
3	Page No.-12, Clause 11, Point -4 - Net worth	The applicant should have positive net worth as per the audited consolidated financial statements in each of the last 3 financial years (FY 15-16; FY 16-17 , FY 17-18).	Net Worth - Should have positive Net worth for all the 3 years past years - As a start-up with only 4 years of experience, positive net worth should be considered for the current year or the last audited balance sheet Net worth - Please relax this.	Query considered. Necessary modifications shall be made at RFP stage.
4	Page No.-12, Clause 11, Point -5 - Technical Capability	The bidder should have completed One Similar work of value not less than 50 Lakhs or Two Similar works of value not less than 40 Lakhs or Three Similar works of value not less than 30 Lakhs in government/ municipal/ public places and working for a period of continuous six months	The bidder should have completed one similar work of 50 Lakhs - In PPP modules, it is difficult to establish value of work, since the investment is done by the successful bidder. So request you to please change this to 20 Units in any smart city for a period of more than 6 months	Query considered. Necessary modifications shall be made at RFP stage.
5	Page No.-14, Clause 17, Point -1 – Maintenance Period	Concessionaire / Contractor scope will include detailed drawing, design and engineering procurement, Operation and Maintenance for (5) Five years.	Period of contract - 5 years - this period of too less and should be at least 10 - 15 years to make economic recovery and a stable solution	Query considered. Necessary modifications shall be made at RFP stage.

6	Page No.-14, Clause 17, Point -10 – Water Quality	The water before being dispensed to the public shall be treated with suitable filtration process to meet BIS 14543 standard at all times.	BIS 14543 - This standard is for Packaged drinking water and not for Water ATM. For unpackaged drinking water, the BIS applicable is BIS 10500 : 2015	BIS 10500-2015 is applicable to potable water source including public drinking water. BIS 14543-2004 is applicable for packed drinking water. EOI stipulation shall prevail.
7	Page No.-14, Clause 17, Point -13 – Chilled water Temperature	Water ATM should be equipped with provision for chilled water (water with temperature around 15 degrees Celsius during summers). Water ATM shall serve both Chilled as well as non-chilled Water	Chilled water at 15 degree - Normally the quotient of chilled water is measured as a delta of ambient temperature - thus the cold water dispensed should be 15 degree delta (difference - lower) than the ambient temperature	The chilled water should be 15 Degree Celsius.at the time of dispense EOI stipulation shall prevail
8	General	MSME -Waiver on the Bid Security	Being a registered MSME, can we submit the registration certificate and receive a waiver on the Bid Security amount?. This is a practice with various government departments including Konkan Railways where Supremus Developers Pvt. Ltd. (JanaJal) recently bid and has been awarded the contract. The Pune Smart City Development Corporation Ltd. (PSCDCL) has also agreed to waiver the Bid Security amount against submission of this document.	This is an Expression of Interest. Hence no Bid Security required at this stage. However, the same shall be considered in RFP stage.
9	Page No.-14, Clause 17, Point -1 – Maintenance Period	Concessionaire / Contractor scope will include detailed drawing, design and engineering procurement, Operation and Maintenance for (5) Five years.	The term of the agreement is 5 years and not sustainable. In NDMC (New Delhi Municipal Corporation) our contract is for 10 years while the PSCDCL has issued RFP for 15 years concession. Request PSCDL to kindly consider revision to 15 years.	Please refer Reply No.05
10	Page No.-11, Clause 11, Point -3 - Financial Turnover	The Bidder should have an average turnover of INR 3.0 crores over the last 5 financial years (FY 2017-18, 2016-17, 2015-16, 2014-15 & 2013-14)	Section 11 Subsection 3 – Minimum Pre-qualification Criteria states that Bidder should have average turnover of 3 Crores over last 5 years. This is not possible for a water ATM services company since the concept of water ATMs itself is less than 5 years old. Therefore the Financial criteria requirement be revised to “Bidder	Financial Statement for the year 18-19 was not asked. Prior to 18-19 only has been asked. Also refer Reply No.02,03 & 04.

	Page No.-12, Clause 11, Point -5 - Technical Capability	The bidder should have completed One Similar work of value not less than 50 Lakhs or Two Similar works of value not less than 40 Lakhs or Three Similar works of value not less than 30 Lakhs in government/ municipal/ public places and working for a period of continuous six months	must have a positive net worth and average revenue of atleast Rs.1 Crore during the last 2 years. Provisional Balance Sheet as of February 28, 2019 should be accepted if issued by Chartered Accountant. The Technical criteria should be that the company should have installed and must presently be operating atleast 50 water ATMs anywhere in India with a government department, agency or in the private sector and requisite certificate stating the same must be issued by the concerned department and attached with submission.	
11			When does the concession of term commence? It should be after 6 months that is the installation period required by successful Bidder.	Shall be provided during RFP stage
12			What is the maximum size of kiosk permitted? How many square feet?	Shall be provided during RFP stage
13			Will the PSCDL permit installation of tanks for storage of water? There will be 2 tanks required to be installed. These could be overhead OR on the ground depending upon feasibility at the respective locations.	Storage tanks to be provided by the Bidder as a built in component of ATM as per the requirements.
14	Page No.-14, Clause 17, Point -4 -Connection for water supply	The Contractor shall be responsible for executing works including cost of all material and labour etc. for making connection for water supply to the Water ATMs from the source provided by the PSCDL at the charges notified by the PWD Puducherry	Will PSCDL ensure that raw water connections will be provided by them at all locations?	PSCDL will facilitate for water connection, bidder shall apply for water connection and water shall be supplied by PWD as per their notified tariff
15	Page No.-14, Clause 17, -Connection for Power Supply		Will PSCDL ensure that electricity connections will be provided by them at all locations?	PSCDL will facilitate for Electric connection, bidder shall apply for Power Connection and Power shall be supplied by Electricity Department, Puducherry as per their notified tariff.

16			The approved dispensing rates should be stated in the EOI and be in line with IRCTC pan India, NDMC, New Delhi and Gandhinagar Smart City besides others. 1. Rs.2 for refill of 300ml 2. Rs.3 for 300ml with paper cup 3. Rs.5 for 1 litre refill 4. Rs.20 for 5 litres refill	This should as per PSCDL norms and regulations and Shall be provided during RFP stage
17			Who will bear the cost of the machine?	It is a PPP Mode of Contract. Cost of Machine and all apparatus shall come under the bidder's scope
18			What is the size of the machine?	As per the bidder's design. Available land size shall indicate in the RFP
19			Cabinet of the WVM MS or Stainless Steel?	As per the bidder's design
20			How Much Capacity of the WVM along with storage Capacity?	As per the bidder's design
21			Water test from NABL approved Laboratory or any where ?	Shall be provided during RFP stage
22	Page No.-14, Clause 17, Point -10 – Water Quality	The water before being dispensed to the public shall be treated with suitable filtration process to meet BIS 14543 standard at all times.	IS 14543 is packaged Drinking Parameter so its quite impossible it should be IS 10500	Clarified vide Sl. No. 6
23			Electricity and Staff Salary who will bear?	Electricity and Staff Salary shall be borne by the Bidder
24			What will be the selling price?	Shall be provided during RFP stage
25			What will be the AMC of the machine?	It is within bidders' scope of work
26			After 5years what the machine condition will or further Extend the agreement if extend what will be the procedure?	Bidder has to handover the ATM to PSDCL in good working condition after the Operation and Maintenance period.

27			Who will decide the locations?	PSCDL shall be provided the locations in the RFP
28			Only manufacturer should can PARTICIPATE for better performance	Shall be mentioned during RFP stage
29			Filtration Technology should PRE TREATMENT WITH GERMAN FILTER MEDIA+ REVERSE OSMOSIS + UV+ ANTIOXIDANT ALKALINE TECHNOLOGY.	The Bidder has to Design to get water in specified standards in the Eol.
30	Page No.-10, Clause 10.1 -Eligible Bidders	The Bidder may be a single entity or a partnership or a company.	Since it is a PPP model involving investment, we request you to kindly allow JV, where one partner can be a financial institution and the other could be a technical partner who have done similar Water ATMs before.	JV is allowed and Shall be provided during RFP stage
31	Page No.-11, Clause 11, Point -2 - Presence in India	Sole Bidder/ Lead Member should have been operating for the last seven (7) years as on the date of publishing of Eol notice	Since Water ATM is a relative new concept in India, we request you to consider 5 years existence in India- for sole bidders/Lead Members.	Please refer Reply No.01
32	Page No.-12, Clause 11, Point -5 - Technical Capability	<p>The applicant should have performed similar nature of work of installation and operation of Water ATM's in government or municipal sectors or public places having treatment technology</p> <p>The bidder should have completed One Similar work of value not less than 50 Lakhs or Two Similar works of value not less than 40 Lakhs or Three Similar works of value not less than 30 Lakhs in government/ municipal/ public places and working for a period of continuous six months</p>	"Water ATM is having online monitoring systems, which is much sophisticated than eToilets and normal Communitiy Water supply schemes. Also for a PPP model, investors and technology provider come together. Request you to retain only the first clause: The applicant should have performed similar nature of work of installation and operation of Water ATM's in government or municipal sectors or public places having treatment technology "	Query considered. Necessary modifications shall be made at RFP stage.
33	General Safety - Safety of the Water ATM		We understand that once the Water ATM is supplied and commissioned the safety of the machine shall be the Owner's responsibility during the O&M period.	The safety of water ATM is within the bidders responsibility during O&M period.

34	Page No.-11,Clause 11, Point -2 - Presence in India	Sole Bidder/ Lead Member should have been operating for the last seven (7) years as on the date of publishing of Eol notice	Sole Bidder/Lead Member should have been operating for the last 6 years as on date of publishing EOI notice	Query considered. Necessary modifications shall be made at RFP stage.
35	Page No.-12, Clause 11, Point -5 - Technical Capability	Note* Similar Work means Modular E-Toilets, Community Water supply	Note * Similar Work means Modular E-Toilets, Community Water Supply, Aresenic- Iron removal plant, Surface Water Treatment Plant of the value mentioned above	Query considered. Necessary modifications shall be made at RFP stage.
36	Page No.-11,Clause 11, Point -1 - Legal Entity	Bidder should be A company incorporated in India under the Companies Act, 1956/ Partnership firm registered under LLP Act 2008.	Is it possible to bid as joint venture	JV is allowed and Shall be provided during RFP stage
37	Page No.-11,Clause 11, Point -2 - Presence in India	Sole Bidder/ Lead Member should have been operating for the last seven (7) years as on the date of publishing of Eol notice	As Water ATMs have been in operation only for last couple of years, 7 years seems to be a problem	Query considered. Necessary modifications shall be made at RFP stage.
38	Page No.-12, Clause 11, Point -5 - Technical Capability	Note* Similar Work means Modular E-Toilets, Community Water supply	Can just modular toilets(not e-toilets) or prefabricated constructions be considered for experience	Query considered. Necessary modifications shall be made at RFP stage.
39	Page No.-14, Clause 17, Point -3 – of Investigations	Concessionaire / Contractor will conduct all type of investigations such as geo tech, flood level and structural safety analysis, water quality analysis as may be required for implementation of the project	Will there be any support for geo, flood, water test Analysis from the customer end. Or do they need to be borne by the bidder	It is as per clause 17 of EOI
39			What are the charges of water that the bidder can Charge and the quantities that need to be disbursed (like 250 or 500 litres per hour)	It shall be provided in the RFP
40			How far will be the discharge designated points from the structure	It shall be provided in the RFP
41			According to your experience what will the reasons for non-availability of piped water and also the frequency	Non-availability of water is not a situation so far.
			What is the utility of the in-built litter spaces	To collect & disposal of wastes

42	Page No.-14, Clause 17, Point -5 – Weekly Test Reports	Designing, constructing / installing, operating and maintaining of Water ATMs at Public Places along with water storage tanks and submitting weekly test report of output water to the Engineer-in-Charge	Submitting weekly test reports over 5 years would add to the cost can the frequency be reduced	Please refer EOI Conditions
43			If you could provide the technical Details we would be able to quote better. also providing the list of places the machines need to be installed would help.	It shall be provided at RFP stage.